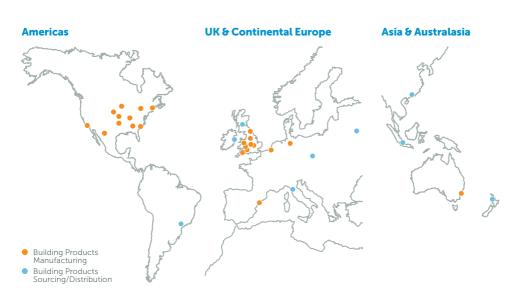
## **LUPUS CAPITAL**



# Lupus Capital plc is a leading international supplier of building products to the door and window industry.

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## Highlights

- > Revenue of £118.4 million, 3 per cent ahead of 2011 in constant currency
- > Underlying Trading Profit<sup>1</sup> of £9.8 million, 1 per cent ahead of last year in constant currency
- > Underlying Trading EPS¹ of 4.02p, 16 per cent ahead of last year
- > Resumption of interim dividend payments
- Underlying Net Debt of £34.2 million significantly lower following disposal of Gall Thomson
- > £14 million acquisition of Fab & Fix completed since the period end

Group Revenues

£118.4m

H1 2011: £114.6m

Underlying Trading Profit<sup>1</sup>

£9.8m

H1 2011: £9.6m

+2%

**Underlying Operating Profit** 

£11.9m

H1 2011: £9.6m

+23%

Underlying Trading EPS<sup>1</sup>

4.02p

H1 2011: 3.48p

+16%

Interim Dividend per Share

1.00p

H1 2011 Nil

**Underlying Net Debt** 

£34.2m

H1 2011: £94.6m -64%

## Our business at a glance

# US Building Products

#### **Amesbury**

Our US Building Products division operates as Amesbury. With manufacturing and distribution capability throughout the USA, Amesbury offers the complete range of door and window sealing solutions and hardware.

Amesbury is America's leading manufacturer of door and window seals with brands such as Foam-Tite® and Schlegel's Q-LON® and high-quality textile offerings. In addition, Amesbury manufactures

custom thermoplastic extrusions and multi-durometer profiles.

Amesbury also manufactures block and tackle and constant force window balances for single- and double-hung windows, and is a leading door hardware distributor.

Through its subsidiary Overland, Amesbury supplies an extensive range of stampings for a range of applications, mainly in the fenestration market.

## UK Building Products

### grouphomesafe

Our UK Building Products division operates as grouphomesafe. grouphomesafe is a leader in the design, development, manufacture and distribution of innovative solutions to improve performance and enhance protection and security for the residential building and home improvement markets.

grouphomesafe provides a wide range of products and solutions including window and door hardware, sash window renovation, composite doors and weather-stripping seals.

## International Building Products

## **Schlegel International**

Our International Building Products division operates as Schlegel International in a number of countries worldwide, with manufacturing sites in Germany, Spain, Belgium and Australia, and numerous distribution and sourcing operations. This gives us a unique insight into local markets and offers the potential to sell our extensive product range internationally.

Our core brand internationally is Schlegel, whose seals are sold in more than 75 countries around the world. Also manufactured are related products such as cleaning brushes, static control devices for copiers and printers, speciality automotive products such as sunroof seals and truck spray suppressants, tractor seat trim and sway bar bushes.



#### Revenues

£58.5m

H1 2011: £50.9m

**Underlying Operating Profit** 

£5.9m

H1 2011: £4.7m +26%

+15%



## Revenues

£42.6m

H1 2011: £44.8m -5%

**Underlying Operating Profit** 

£2.6m

H1 2011: £3.2m -17%



## Revenues

£17.2m

H1 2011: £18.9m -9%

**Underlying Operating Profit** 

£1.3m

H1 2011: £1.8m -28%

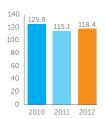
## Chairman's statement

## Jamie Pike



In the first half the Group has maintained or grown its market share positions in its key markets and has recovered increases in input costs.

## Total Group<sup>1</sup> Revenues (£m)



## Underlying Operating Profit (£m) and margins (%)



#### **Overview**

The first half of the financial year saw the Group deliver an encouraging overall result. Improved market conditions in North America in both the new build residential and the RMI sectors led to a solid six month performance for Amesbury.

Markets in the UK and Europe remained subdued throughout the period and continued to contract, however our new UK and International management teams have provided us with increased focus in these regions and are starting to make progress against a difficult backdrop.

In the first half the Group has maintained or grown its market share positions in its key markets and has recovered increases in input costs, albeit that cost inflation pressures have been less marked in 2012 to date than in previous years.

The acquisition of Window Fabrication and Fixing Supplies Limited ("Fab & Fix"), adds the UK's leading supplier of perfectly matching or suited hardware to the grouphomesafe portfolio. This acquisition, combined with the exit from loss-making composite doors operations, provides the Group with an enhanced platform to accelerate growth across its hardware businesses.

Following the disposal of Gall Thomson and other corporate activity undertaken during the year to date, the Group is now a clearly focused building products company and a leader in the supply of components to the door and window industry worldwide. Our balance sheet has also been significantly strengthened providing the flexibility to make further complementary bolt-on acquisitions and increase investment in the business.

#### Results for the period

For the six month period ended 30 June 2012, compared with the corresponding period in 2011:

#### **Revenues**

Group revenues from Continuing Operations were £118.4 million (2011: £114.6 million), an increase of £3.8 million or 3.3 per cent. On a constant currency basis, this represents an increase in total revenue of 2.8 per cent.

#### **Profits**

Underlying Operating Profit from Continuing Operations in the period before Peterlee property provision releases was £9.8 million (2011: £9.6 million) an increase of 2.0 per cent. Including Peterlee property provision releases, Underlying Operating Profit from Continuing Operations was £11.9 million (2011: £9.6 million).

#### **Earnings**

Underlying EPS before Peterlee property provision releases increased to 4.02p (2011: 3.48p) reflecting the growth in Underlying Operating Profit and the continued improvements in the balance sheet and taxation position of the Group. Underlying EPS increased to 5.19p (2011: 3.48p). Basic earnings per share from Continuing Operations increased to 2.27p (2011: loss per share of 0.42p).

#### **Dividends**

The Board is pleased to announce today a resumption of interim dividend payments. The interim dividend of 1.00p per share will be paid on 25 October 2012 to shareholders on the register on 14 September 2012. The ex-dividend date will be 12 September 2012 and the interim dividend payment will absorb approximately £1.3 million of cash resources.

In the absence of unforeseen circumstances, the Board would expect to declare a final dividend of not less than 3.00p per share in March 2013 which would make the total dividend for the year ending 31 December 2012 not less than 4.00p per share (2011: 3.50p).

In future years, the Board expects that the interim dividend will be around one third of the total dividend for the year.

#### **Outlook**

The trading environment in North America has been encouraging in the first eight months of 2012 and we expect Amesbury will trade satisfactorily across the balance of the year.

The acquisition of Fab & Fix, combined with the exit from Composite Doors, transforms the profitability and prospects of grouphomesafe and gives the Group a significant opportunity to enhance its UK hardware offering and to continue to take market share.

We expect UK and European markets will continue to remain difficult and uncertain for the foreseeable future. We are therefore taking further steps to realign our Continental European businesses for a sustained period of low macroeconomic growth. Our other International businesses are expected to continue to demonstrate good growth and to take market share.

Overall, trading in the first half was in line with our expectations and early second half trading patterns have been consistent with the first half. The second half will benefit from four months contribution from Fab & Fix and the exit from Composite Doors which should more than offset any further decline in European trading.

The Board is therefore confident in the outlook for the full year and that the Group's performance remains in line with expectations.

### **Jamie Pike**

#### Chairman

4 September 2012

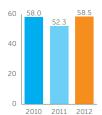
## Chief Executive Officer's review

## Louis Eperjesi



All of our Amesbury businesses have continued to take market share through sustained positive trends in market demand.

## US Building Products<sup>1</sup> Revenues (£m)



## Underlying Operating Profit (£m) and margins (%)



## **Group 2012 operational performance**US Building Products

In North America, Amesbury had an encouraging first half with revenue increasing by 6.0 per cent on a constant currency like-for-life basis and by 12.0 per cent on a constant currency basis once acquisitions are included. Milder weather in the first quarter of the year assisted market demand and the positive trend has been sustained into the summer months, underpinned by increased levels of quoting activity across each of the businesses.

Our Hardware businesses generated good growth in the period with the integration of Overland, acquired in December 2011, progressing well. Our Sealing businesses saw significant operating profit drop through as a result of increased demand for pile and foam seal products. Our Extrusion businesses saw strong revenue growth in the period although profitability was impacted by the investment in the new Atlanta extrusion facility that opened in February. All of our Amesbury businesses have continued to take market share.

Dollar revenues in the period for the Amesbury Group were \$92.3 million (2011: \$82.3 million) and Underlying Operating Profit was \$9.3 million (2011: \$7.6 million).

## **UK and Ireland Building Products**

grouphomesafe has seen a similar trading pattern to 2011 in the first half of the financial year. There were further declines seen in the Original Equipment Manufacturer ("OEM") sector, with consumers continuing to be reluctant to commit to large scale home improvement projects, offset in part by increases in demand for component products into the distribution sector. The social housing sector continued to contract as Housing Associations and Local Authorities reduced expenditure. Our smaller niche portfolio businesses in the UK continue to gain market share and performed well in the period.

Performance in the period was severely impacted by the losses sustained by Composite Doors. In the six month period ended 30 June 2012, Composite Doors generated revenues of £6.5 million (2011: £6.8 million) and made an operating loss of £1.1 million (2011 loss: £0.4 million).

Raw material cost inflation was less marked in the UK than in the first half of 2011 with initial increases in steel and oil derivative pricing easing as the period unfolded.

A new management team and structure was put in place for this division during the period which, along with the Fab & Fix acquisition and the exit from Composite Doors significantly improves the shape of this business going forward.

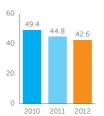
## **International Building Products**

Our International Building Products division has seen local currency sales slightly behind the corresponding period in 2011.

Southern European markets remain very depressed, and reduced demand has impacted all of our European businesses with Scandinavian markets also affected; our largest International business, Germany, continued to generate encouraging growth through its exposure to Eastern European export markets.

Our Australasian business grew its market share and traded in line with 2011, which was satisfactory given the sustained decline in housing starts seen in the Australian market since the start of 2011. Brazil saw continued growth and took further market share and our Singapore business has had a solid first six months to the year.

## **UK Building Products**Revenues (£m)



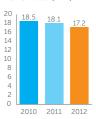
## Underlying Operating Profit (£m) and margins (%)



## Chief Executive Officer's review

## continued

## International Building Products<sup>1</sup> Revenues (£m)



## Underlying Operating Profit (£m) and margins (%)



1 At constant exchange rates.

## Total revenues by product Total (£m)



Profitability in the period in this division was affected by the mix of products sold and by the high levels of operational gearing in our European businesses outside Germany. A new management team and structure has been put in place during the period with additional hires have been made in Singapore and Brazil. These actions provide increased focus to the International regions against a difficult market backdrop.

## **Transformation of grouphomesafe Background**

Historically our UK business has generated lower operating margins than our US and International businesses and in recent years, losses at Composite Doors have acted as a further drag on profitability.

The acquisition of Fab & Fix adds the UK's leading supplier of perfectly matching hardware to the grouphomesafe portfolio. This acquisition, combined with the exit from loss-making composite door operations, provides the Group with an enhanced platform to accelerate growth across its hardware businesses.

The Group estimates that on a pro-forma basis the exit and acquisition together would have improved 2011 UK operating profit margins to approximately 11.7 per cent (2011 reported: 8.2 per cent) on revenues that would have been broadly flat.

#### Fab & Fix

In August 2012 Lupus completed the acquisition of Window Fabrication and Fixing Supplies Limited ("Fab & Fix"), for an enterprise value of approximately £14 million. Fab & Fix is the leading supplier of perfectly matching hardware to the window and door market in the UK. The company is a design-led business with a focus on total quality and customer service, based in Coventry. This acquisition significantly deepens the grouphomesafe hardware offering and further diversifies our supply chain.

In the year ended 31 March 2012, Fab & Fix generated sales of £14.7 million. Despite difficult

market conditions, in recent years Fab & Fix has grown market share and improved profitability.

Fab & Fix will operate as an autonomous unit within grouphomesafe, with the existing executive management team remaining in place under the leadership of Managing Director Will Butler.

Over time it is expected that the benefits of the high quality Fab & Fix product range will be made available to other Group companies, with a particular focus on Schlegel International.

### **Composite Doors**

Our UK composite doors business ("Composite Doors") operated in the same markets as a number of customers of grouphomesafe's components businesses. In recent years, with the UK market becoming increasingly competitive in nature, this perceived conflict of interest has led to some customers reviewing their components purchases from the Group. In addition, the sustained decline in the social housing market meant that Composite Doors has struggled to generate an acceptable return for the Group and has been loss-making for the past three financial years.

Against this backdrop, the Board concluded that the prospects of Composite Doors returning to a sustained level of acceptable profitability under the Group's ownership were remote. Accordingly, earlier this year the Board decided to explore the strategic options available to the Group for Composite Doors.

Following a targeted sales process, the Group has completed the disposal of the business and assets of Composite Doors to Britdoors Limited for consideration of approximately £730,000. The Group has also agreed to supply component products, including Fab & Fix products, into Britdoors on commercial terms following the disposal.

In the year ended 31 December 2011, Composite Doors employed net assets of £1.3 million, generated revenues of £14.1 million and made an operating loss of £1.0 million.

The disposal is expected to lead to tangible asset write downs of approximately £3.0 million, incurred in the second half of 2012.

## Other corporate activity

## **Gall Thomson**

The disposal of Gall Thomson to Phoenix Private Equity was announced on 12 March 2012 and has led to a profit on disposal of £54.2 million.

## **Unique Balance International**

During the period our Hardware business acquired the business and assets of Unique Balance International; a Canadian based balance manufacturer that specialises in heavy duty and commercial balances. This small acquisition rounds out our North American balance offering as well as giving us opportunities in certain export markets.

## **Property**

During the first half we successfully assigned the lease on Unit A at Peterlee and have been released from all remaining obligations in connection with the Peterlee site. This has resulted in a release to the income statement in 2012 of approximately £2.0 million of property provisions.

This follows the successful assignment of the lease on Unit B at Peterlee in 2011. Together the exit of Units A and B will save the Group in excess of £3.0 million in cash costs of rent, rates, utilities and services over the period to March 2018.

The exit from Composite Doors means that the Group no longer has interests in its Newent and Bromyard sites. Fab & Fix is based at a 25,000 sq ft distribution facility in Coventry which we intend to retain

#### **Louis Eperjesi**

**Chief Executive Officer** 4 September 2012

## Chief Financial Officer's review

James Brotherton



Net finance costs decreased to £2.8 million (2011: £4.4 million), reflecting the deleveraging of the balance sheet following the disposal of Gall Thomson and associated lower interest margins.

# 2012 Revenues by sector US UK UK 36% UK 36% UK 27% International 15% 2012 Underlying Operating Profit by sector US 60% UK 27% International 13%

#### Results for the period

For the six month period ended 30 June 2012, compared with the corresponding period in 2011:

#### **Revenues**

Group revenues from Continuing Operations were £118.4 million (2011: £114.6 million), an increase of £3.8 million or 3.3 per cent. On a constant currency basis, this represents an increase in total sales of 2.8 per cent.

#### **Profits**

Underlying Operating Profit from Continuing Operations in the period before Peterlee property provision releases was £9.8 million (2011: £9.6 million) an increase of 2.0 per cent. Including Peterlee property provision releases, Underlying Operating Profit from Continuing Operations was £11.9 million (2011: £9.6 million).

Administrative expenses decreased by £3.0 million in the period to £30.4 million (2011: £33.4 million). Underlying administrative expenses (before amortisation and exceptional items) and before the Peterlee property provision releases were marginally lower than the prior period at £26.8 million (2011: £27.1 million) reflecting the investment made in our management structures along with our continued focus on cost control.

Exceptional costs of £0.4 million (2011: £0.6 million) were incurred in the period, principally comprising transaction costs associated with mergers and acquisitions activity.

Net finance costs decreased to £2.8 million (2011: £4.4 million), reflecting the deleveraging of the balance sheet following the disposal of Gall Thomson and the associated lower interest margins. Net cash interest payable in the period reduced to £2.2 million (2011: £3.3 million).

Underlying profit before tax was £9.6 million (2011: £6.5 million) and the Group reported profit before tax for the period of £3.5 million (2011: loss of £1.1 million).

#### **Margins**

Gross profit margins for the continuing businesses of 31.0 per cent were slightly behind the equivalent period last year (2011: 32.0 per cent), principally due to the lower levels of trading seen in Europe and poor performance at Composite Doors.

Underlying Operating Profit margins for the continuing businesses before Peterlee property provision releases were broadly flat at 8.3 per cent (2011: 8.4 per cent).

Underlying Operating Profit margins for the continuing businesses of 10.0 per cent (2011: 8.4 per cent) were enhanced by the Peterlee property provision releases.

#### **Taxation**

Excluding the effect of the change in tax rates on deferred tax, the Underlying tax rate on the Underlying profit before taxation on Continuing Operations was in the period 29.7 per cent (2011: 29 per cent). Taxation paid in the period ended 30 June 2012 of £3.3 million reflected a full level of taxation payments on account as available tax losses have reduced. Taxation paid of £0.5 million in the prior period ended 30 June 2011 was reduced by a US tax refund and lower payments on account as a result of available tax losses.

#### **Dividends**

The Board is pleased to announce today a resumption of interim dividend payments. The interim dividend of 1.00p per share will be paid on 25 October 2012 to shareholders on the register on 14 September 2012. The ex-dividend date will be 12 September 2012 and the interim dividend payment will absorb approximately £1.3 million of cash resources.

#### Financial position

### **Cash Flow**

Operational Cash Flow from Continuing Operations was approximately £(0.8) million (2011: £2.2 million). Operating Cash Conversion from Continuing Operations, excluding the Peterlee property provision release of 3.9 per cent (2011: 14.4 per cent) was less than the previous year mainly due to the £1.2 million of incremental capital expenditure made in the period. In the 12 months to 30 June 2012, the Operating Cash Conversion from Continuing Operations, excluding the Peterlee property provision releases, was 84.6 per cent.

Working capital investment during the period was lower than in the equivalent period last year due to improved management of inventory build particularly in North America. Our working capital metrics remain in line with our expectations.

Net tangible and intangible capital expenditure in the period was £3.6 million (2011: £1.9 million). As indicated at the time of the full year results, over the next few years we intend to increase investment in the business to take full advantage of the Group's strong balance sheet.

#### **Net debt position**

At 30 June 2012 the Group's Underlying Net Debt was £34.2 million (2011: £94.6 million). Under the IFRS definition, which reduces debt by the unamortised bank fees, net debt at the half year was £32.1 million (2011: £92.6 million).

The Group has a strong liquidity position with cash balances of £48.5 million and undrawn ancillary facilities available of up to £29.6 million as at 30 June 2012.

## **Covenant performance**

At 30 June 2012, the Group had headroom on its banking covenants under the revised bank facilities entered into in September 2011 ranging from 36.6 per cent to 74.8 per cent.

At 30 June 2012, the Group's net debt to Underlying EBITDA ratio was 1.10x (2011: 2.52x), calculated on the same basis as banking covenants.

## James Brotherton

**Chief Financial Officer** 4 September 2012

## Condensed consolidated income statement

	Note	Six months ended 30 June 2012 (unaudited) £'000	Six months ended 30 June 2011 (unaudited) £'000	Year ended 31 December 2011 (audited) £'000
Continuing operations				
Revenue Cost of sales	3	118,377 (81,704)	114,571 (77,863)	230,372 (157,869)
Gross profit		36,673	36,708	72,503
·				
Administrative expenses		(30,439)	(33,410)	(61,499)
Operating profit Analysed as:		6,234	3,298	11,004
Operating profit before exceptional items and amortisation of intangible assets Exceptional items Amortisation of intangible assets	3 4	11,851 (420) (5,197)	9,638 (603) (5,737)	22,399 (830) (10,565)
Operating profit		6,234	3,298	11,004
Finance income Finance costs	5 5	161 (2,912)	177 (4,556)	287 (9,982)
Net finance costs		(2,751)	(4,379)	(9,695)
Profit/(loss) before taxation Income tax (expense)/credit	6	3,483 (541)	(1,081) 534	1,309 6,775
Profit/(loss) for the period from continuing operations		2,942	(547)	8,084
<b>Discontinued operations</b> Profit for the period from discontinued operations	7	54,972	4,348	7,399
Profit for the period		57,914	3,801	15,483
Basic earnings/(loss) per share From Continuing Operations From discontinued operations	9 9	2.27p 42.39p	(0.42p) 3.35p	6.23p 5.71p
		44.66p	2.93p	11.94p
Diluted earnings/(loss) per share From Continuing Operations From discontinued operations	9	2.25p 42.03p 44.28p	(0.42p) 3.34p 2.92p	6.18p 5.66p
			р	· P

# Condensed consolidated income statement continued

		Six months	Six months	
		ended	ended	Year ended
		30 June	30 June	31 December
		2012	2011	2011
		(unaudited)	(unaudited)	(audited)
	Note	£'000	£'000	£'000
Non-GAAP measure				
Basic earnings per share				
Underlying basic EPS from Continuing Operations	9	5.19p	3.48p	9.04p
Underlying basic EPS from discontinued operations	9		3.35p	
Onderlying basic EPS from discontinued operations	9	42.39p	3.33p	5.71p
		47.58p	6.83p	14.75p
Underlying <sup>1</sup> profit before taxation from				
continuing operations	9	9,585	6.495	16.344
Underlying¹ profit before taxation from		5,000	0,.50	20,0
discontinued operations	9	55,228	5.933	10.109
alscollanded operations		33,220	3,333	10,103
		64,813	12,428	26,453

<sup>1</sup> Before amortisation of intangible assets, deferred tax on amortisation of intangible assets, exceptional items, unwinding of discount on provisions, amortisation of borrowing costs and the associated tax effect.

# Condensed consolidated statement of comprehensive income

	Six months ended 30 June 2012 (unaudited) £'000	Six months ended 30 June 2011 (unaudited) £'000	Year ended 31 December 2011 (audited) £'000
Profit for the period	57,914	3,801	15,483
Other comprehensive income:  Exchange differences on retranslation of foreign operations Actuarial losses on defined benefit plans  Effective portion of changes in value of cash flow hedges Tax on items included in other comprehensive income	(3,103) - 737 -	(3,610) - 455 -	(354) (4,699) 1,228 1,659
Other comprehensive loss for the period, net of tax	(2,366)	(3,155)	(2,166)
Total comprehensive income for the period attributable to equity shareholders	55,548	646	13,317

# Condensed consolidated statement of changes in equity

	Share	Share	Other	Treasury	Hedging	Translation	Retained	
	capital £'000	premium £'000	reserves £'000	reserve £'000	reserve £'000	reserve £'000	earnings £'000	Total £'000
A+ 4 . T 2044	1000	1000	1000	1000	1000	1000	1000	1000
At 1 January 2011 (audited) Total comprehensive	6,864	101	10,389	(6,764)	(1,925)	33,438	196,472	238,575
income	_	_	_	_	455	(3,610)	3,801	646
Profit for the period Other comprehensive income	-	-	-	_	- 455	- (3,610)	3,801	3,801 (3,155)
Transactions with owners	_	_	_	(250)	-	(3,010)	(2,523)	(2,773)
Share-based payments Dividends paid	-	-	-	-	-	-	73 (2,596)	73 (2,596)
Purchase of treasury shares				(250)			(2,390)	(250)
				(230)				(230)
At 30 June 2011 (unaudited)	6,864	101	10,389	(7,014)	(1,470)	29,828	197,750	236,448
Total comprehensive income	_	_	_	_	773	3,256	8,642	12,671
Profit for the period Other comprehensive	-	-	-	-	-	-	11,682	11,682
income	_	_	_	_	773	3,256	(3,040)	989
Transactions with owners	_	_	_	_	_	_	99	99
Share-based payments	_	_	_	_	_	_	99	99
At 31 December 2011 (audited)	6,864	101	10,389	(7,014)	(697)	33,084	206,491	249,218
Total comprehensive income	_	_	(1,469)	_	737	(3,103)	59,383	55,548
Profit for the period	-	-	(1.460)	-	-	_	57,914	57,914
Disposal of subsidiary Other comprehensive	_	_	(1,469)	_	777	(7.407)	1,469	(2.766)
income					737	(3,103)		(2,366)
Transactions with owners	_	_	_	_	_	_	(4,424)	(4,424)
Share-based payments Dividends paid	_	_	_	_	_	_	111 (4,535)	111 (4,535)
At 30 June 2012 (unaudited)	6,864	101	8,920	(7,014)	40	29,981	261,450	300,342

## Condensed consolidated balance sheet

As at 30 June 2012

	Note	30 June 2012 (unaudited) £'000	30 June 2011 (unaudited) £'000	31 December 2011 (audited) £'000
ASSETS Non-current assets Goodwill Intangible assets Property, plant and equipment Deferred tax assets	11	212,356 93,794 30,717 8,857	219,782 96,925 29,919 7,289	213,866 99,047 30,461 9,618
Current assets Inventories Trade and other receivables Cash and cash equivalents	12	345,724 28,426 33,297 48,510	353,915 29,831 39,455 25,302	352,992 26,427 28,200 20,426
Discontinued operations		110,233 _	94,588 –	75,053 21,114
TOTAL ASSETS		110,233 455,957	94,588 448,503	96,167 449,159
LIABILITIES Current liabilities Current tax payable Trade and other payables Provisions Finance lease obligations Derivative financial instruments Interest bearing loans and borrowings  Discontinued operations		(83) (34,700) (2,491) - (14) (7,434) (44,722)	(5,288) (40,082) (3,302) (6) (1,543) (5,081)	(34,632) (1,510) - (777)
Discontinued operations		(44,722)	(55,302)	(55,096)

## Condensed consolidated balance sheet

## continued

As at 30 June 2012

	30 June 2012 (unaudited) £'000	30 June 2011 (unaudited) £'000	31 December 2011 (audited) £'000
Non-current liabilities Deferred tax liabilities Interest bearing loans and borrowings Employee benefit liability Provisions Other creditors	(17,324) (73,215) (9,420) (9,550) (1,384)	(20,966) (112,832) (6,753) (14,641) (1,561)	(9,732) (14,487)
	(110,893)	(156,753)	(144,845)
TOTAL LIABILITIES	(155,615)	(212,055)	(199,941)
NET ASSETS	300,342	236,448	249,218
EQUITY Capital and reserves attributable to equity holders of the Company Called up share capital Share premium Other reserves Treasury reserve Hedging reserve Translation reserve Retained earnings	6,864 101 8,920 (7,014) 40 29,981 261,450	6,864 101 10,389 (7,014) (1,470) 29,828 197,750	
TOTAL EQUITY	300,342	236,448	249,218

## Condensed consolidated cash flow statement

	Note	Six months ended 30 June 2012 (unaudited) £'000	Six months ended 30 June 2011 (unaudited) £'000	Year ended 31 December 2011 (audited) £'000
Cash flows from operating activities Profit/(loss) before tax – Continuing Operations Profit before tax – discontinued operations Adjustments Movement in inventories Movement in trade and other receivables Movement in trade and other payables Provisions utilised Pension contributions Income tax paid	7 14	3,483 55,228 (46,138) (2,093) (4,378) (239) (1,402) (467) (3,262)	(1,081) 5,933 13,209 (4,047) (6,684) 600 (878) (658) (527)	1,309 10,108 26,335 (263) 965 (2,830) (1,854) (1,191) (1,870)
Net cash inflow from operating activities		732	5,867	30,709
Cash flows from investing activities Payments to acquire property, plant and equipment Payments to acquire intangible assets Acquisition of subsidiary undertakings Proceeds on disposal of subsidiary undertakings Interest received	13 8	(2,827) (750) (1,883) 67,537 194	(1,735) (230) - - 204	(4,384) (492) (10,280) - 340
Net cash inflow/(outflow) from investing activities		62,271	(1,761)	(14,816)
Cash flows from financing activities Interest paid Dividends paid Purchase of treasury shares New bank loans raised Refinancing costs paid Repayment of borrowings Repayment of capital element of finance leases	10	(2,383) (4,535) - - - (31,724)	(3,472) (2,596) (250) - - - (4)	(7,011) (2,596) (250) 112,551 (2,643) (119,621) (10)
Net cash outflow from financing activities		(38,642)	(6,322)	(19,580)
Increase/(decrease) in cash and cash equivalents Effect of exchange rates on cash and cash equivalents Cash and cash equivalents at the beginning of the period		24,361 (237) 24,386	(2,216) (230) 27,748	(3,687) 325 27,748
Cash and cash equivalents at the end of the period	12	48,510	25,302	24,386

## Notes to the condensed set of financial statements

Six months ended 30 June 2012

#### 1. General information

The Group's condensed consolidated financial statements for the six months ended 30 June 2012 were authorised for issue by the Board of Directors on 4 September 2012.

The condensed consolidated financial information in this report is not audited and does not constitute statutory accounts as defined in section 434 of the Companies Act 2006. The annual financial statements for the year ended 31 December 2011, approved by the Board of Directors on 20 April 2012, which represent statutory accounts for that year, have been delivered to the Registrar of Companies. The auditors reported on those accounts: their report was unqualified, did not draw attention to any matters by way of emphasis and did not contain a statement under section 498(2) or (3) of the Companies Act 2006.

The interim financial information has been reviewed under the International Standard on Review Engagements (UK and Ireland) 2410 of the Auditing Practices Board.

## 2. Accounting policies

## **Basis of preparation**

The annual financial statements of Lupus Capital plc are prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union ("EU"). The condensed set of financial statements included in the half-yearly financial report has been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting", as adopted by the EU.

## **Going concern**

The Directors are satisfied that the Group has sufficient resources to continue in operation for the foreseeable future, a period of not less than 12 months from the date of this report. Accordingly, they continue to adopt the going concern basis in preparing the condensed financial statements.

## Changes in accounting policy

The same accounting policies, presentation and methods of computation are followed in the condensed set of financial statements as applied in the Group's latest audited financial statements.

During the current period, the following accounting standards became effective and the Group's condensed consolidated financial statements have been prepared in accordance with these changes where relevant:

- Amendments to International Accounting Standard 12 "Income taxes".
- Amendments to International Financial Reporting Standard 1 "First time adoption of IFRS" on hyperinflation and fixed dates.
- Amendments to International Financial Reporting Standard 7 "Financial instruments: Disclosures on derecognition".

# Notes to the condensed set of financial statements continued

#### 3. Business segments

The Board of Directors are the Group's chief operating decision makers. Management have determined the operating segments based on the information reviewed by the chief operating decision makers for the purposes of allocating resources and assessing performance.

## **Product analysis**

The following tables present Group revenue and profit information regarding the Group's product segments. There has been no change in the basis of measurement of segment profit or loss in the period.

In the current period, the Group had two operating segments: Building Products and Oil Services (now discontinued, refer to notes 7 and 8), which have been analysed geographically.

## Segment revenue and results

	Continu	uing operations	s – Building Pro	oducts	Discontinued operations – Oil Services	
Six months ended 30 June 2012	United Kingdom £'000	United States £'000	Rest of the World £'000	Total £′000	United Kingdom £'000	Total £′000
Revenue	42,596	58,536	17,245	118,377	2,103	120,480
Trading operating profit before exceptional items and amortisation of intangible assets Property provision release <sup>1</sup>	2,647	5,910	1,273	9,830 2,021	980	10,810 2,021
Total operating profit before exceptional items and amortisation of intangible assets Exceptional items (note 4) Amortisation of intangible assets				11,851 (420) (5,197)	980 - -	12,831 (420) (5,197)
Operating profit				6,234	980	7,214

## 3. Business segments continued

Continue   February   February	5. Business segments Continu	ueu				Discontinued	
No.   Property property   Property property   Property property   Property property   Property property   Property property property   Property property property   Property property		Contin	uing operations	s – Building Pro	oducts		
Operating profit before exceptional items and amortisation of intangible assets   3,187   4,683   1,768   9,638   5,906   15,544	Six months ended 30 June 2011	Kingdom	States	the World		Kingdom	
Sex	Revenue	44,764	50,917	18,890	114,571	10,117	124,688
Continuing operations - Building Products   Discontinued operations - Oil Services	exceptional items and amortisation of intangible assets Exceptional items (note 4) Amortisation of	3,187	4,683	1,768	(603)	5,906 -	(603)
Continuing operations - Building Products   Discontinued operations - Oil Services	intangible assets				(5,737)	_	(5,737)
Continuing operations - Building Products   Oil Services	Operating profit				3,298	5,906	9,204
Year ended 31 December 2011         Kingdom E'000         States E'000         the World E'000         Total E'000         Kingdom E'000         Total E'000         F'000         F		Contin	uing operations	s – Building Pro	oducts	operations –	
Trading operating profit before exceptional items and amortisation of intangible assets 7,312 10,708 3,158 21,178 10,056 31,234 Property provision release¹ 1,221 - 1,221  Total operating profit before exceptional items and amortisation of intangible assets 22,399 10,056 32,455 Exceptional items (note 4) (830) - (830) Amortisation of intangible assets (10,565) (1) (10,566)	Year ended 31 December 2011	Kingdom	States	the World		Kingdom	
before exceptional items and amortisation of intangible assets 7,312 10,708 3,158 21,178 10,056 31,234 Property provision release¹ 7,312 10,708 3,158 21,178 10,056 31,234 1,221 - 1,221  Total operating profit before exceptional items and amortisation of intangible assets 22,399 10,056 32,455 Exceptional items (note 4) (830) - (830) Amortisation of intangible assets (10,565) (1) (10,566)	Revenue	88,984	105,370	36,018	230,372	19,088	249,460
before exceptional items and amortisation of intangible assets  Exceptional items (note 4)  Amortisation of intangible assets  (10,565)  (1)  (10,566)	before exceptional items and amortisation of intangible assets	7,312	10,708	3,158		10,056	•
Operating profit         11,004         10,055         21,059	before exceptional items and amortisation of intangible assets Exceptional items (note 4) Amortisation of				(830)	_	(830)
	Operating profit				11,004	10,055	21,059

<sup>1</sup> On 2 March 2012, the Group concluded an agreement with a third party to assign the lease and exit Unit A, the remaining property on the Peterlee site. This resulted in the release to the income statement of £2 million of provisions (2011: £1.2 million). Comparative figures for the year ended 31 December 2011 have been changed to more appropriately reflect the release.

## Notes to the condensed set of financial statements continued

## 4. Exceptional items

	Six months	Six months	
	ended	ended	Year ended
	30 June	30 June	31 December
	2012	2011	2011
	(unaudited)	(unaudited)	(audited)
	£'000	£'000	£'000
Redundancy and restructuring costs	_	603	813
Transaction costs associated with M&A activity	420	_	282
Adjustments to fair value accounting of acquisitions	_	_	(265)
	420	603	830

## 5. Finance income and costs

Finance income and costs from continuing operations:			
3 1	Six months	Six months	
	ended	ended	Year ended
	30 June	30 June	31 December
	2012	2011	2011
	(unaudited)	(unaudited)	(audited)
	£'000	£'000	£'000
Finance income			
Bank interest receivable	161	177	287
Finance costs			
Interest payable on bank loans and overdraft	(2,309)	(3.245)	(6.205)
Amortisation of borrowing costs	(340)	(992)	(3.148)
Ineffective portion of changes in value of cash flow hedges	26	(10)	(8)
Unwinding of discount on provisions	(145)	(244)	,
Pension scheme and other finance costs	(144)	(65)	(129)
- rension scrience and other infance costs	(177)	(03)	(123)
	(2,912)	(4,556)	(9,982)
Net finance costs	(2,751)	(4,379)	(9,695)

## 6. Income tax expense

•	Six months ended	Six months ended	Year ended
	30 June	30 June	31 December
	2012 (unaudited)	2011 (unaudited)	2011 (audited)
	£'000	£'000	£'000
Continuing operations Current income tax:			
UK Corporation tax expense/(credit) Foreign tax expense	229 1,100	528 673	(986) 3,168
Current income tax charge Exceptional adjustments in respect of prior periods	1,329 -	1,201	2,182 (3,767)
Total current income tax expense/(credit)	1,329	1,201	(1,585)
Deferred tax:			
Origination and reversal of temporary differences Adjustment due to deferred tax rate change Exceptional adjustments in respect of prior periods	25 (813) —	(1,227) (508) –	(1,850) (2,137) (1,203)
Total deferred tax credit	(788)	(1,735)	(5,190)
Income tax expense/(credit) in the income statement	541	(534)	(6,775)
Discontinued operations Current income tax:			
UK Corporation tax expense	256	1,585	2,778
Total current income tax expense	256	1,585	2,778
Deferred tax:			
Origination and reversal of temporary differences Adjustments in respect of prior periods	_ _	- -	(3) (66)
Total deferred tax credit	_	-	(69)
Income tax expense in the income statement	256	1,585	2,709

The Group's continuing operations' profits for the six month period are taxed at an effective rate of 30.0% (2011: 31.5%), representing the best estimate of the average annual effective tax rate expected for the full year, applied to the pre-tax income of the six month period.

Exceptional adjustments in respect of the year ended 31 December 2011 arose from the clarification with the tax authorities of the tax treatment of provisions, mainly those originally made at the time of the Schlegel acquisition in 2006 and the LSS acquisition in 2007.

# Notes to the condensed set of financial statements continued

#### 7. Discontinued operations

On 13 March 2012, Lupus Capital plc entered into an unconditional agreement to sell the Group's Oil Services division, Gall Thomson, to Copper Bidco Limited, a company controlled by Phoenix Equity Partners for a total cash consideration of approximately £75 million, subject to certain post-completion adjustments relating to the amounts of cash and net working capital held in the Gall Thomson Group at the date of disposal.

The disposal was completed on 13 March 2012, on which date control of the Gall Thomson Group passed to the acquirer.

Of the disposal proceeds, £29.2 million were applied in permanent pay down of the Group's debt facilities, offsetting future scheduled repayments. Approximately £1.8 million of the disposal proceeds were spent on fees and expenses relating to the disposal.

The results of the discontinued operations which have been included in the consolidated income statement were as follows:

	Six months ended 30 June 2012 (unaudited) £'000	Six months ended 30 June 2011 (unaudited) £'000	Year ended 31 December 2011 (audited) £'000
Discontinued operations Revenue Cost of sales	2,103 (641)	10,117 (2,916)	19,088 (5,856)
Gross profit Administrative expenses	1,462 (482)	7,201 (1,295)	13,232 (3,177)
Operating profit Analysed as:	980	5,906	10,055
Operating profit before exceptional items and amortisation of intangible assets Amortisation of intangible assets	980	5,906 –	10,056 (1)
Operating profit Net finance income	980 33	5,906 27	10,055 53
Result from discontinued operations before taxation Income tax expense	1,013 (256)	5,933 (1,585)	10,108 (2,709)
Result from discontinued operations after taxation	757	4,348	7,399
Profit on disposal of discontinued operations	54,215	_	
Net profit attributable to discontinued operations	54,972	4,348	7,399

## 7. Discontinued operations continued

The net cash flows attributable to the Gall Thomson Group are as follows:

	Six months	Six months	Year
	ended	ended	ended
	30 June	30 June	31 December
	2012	2011	2011
	(unaudited)	(unaudited)	(audited)
	£'000	£′000	£′000
Net cash inflow from operating activities Net cash inflow/(outflow) from investing activities	1,535 29	3,689 (90)	9,676 (120)
Net cash inflow	1,564	3,599	9,556

## 8. Disposal of subsidiary

As referred to in note 7, on 13 March 2012, the Group disposed of its interest in its Oil Services business, comprising Gall Thomson and its subsidiaries.

The profit on disposal and the net assets of the Gall Thomson Group at the date of disposal were as follows:

	13 March 2012 £'000
Goodwill Intangible assets Property, plant and equipment Deferred tax asset Inventories Trade and other receivables Cash and cash equivalents Current tax payable	11,421 35 389 80 1,242 3,235 5,374 (836)
Trade and other payables	(2,454)
Profit on disposal of discontinued operations Accrued disposal costs	18,486 54,215 210
Net consideration	72,911
Satisfied by: Cash and cash equivalents	72,911
The net cash inflow arising on disposal: Initial consideration Less: disposal costs	74,672 (1,761)
Net consideration Less: cash and cash equivalents disposed of	72,911 (5,374)
	67,537

# Notes to the condensed set of financial statements continued

## 9. Earnings per share

Basic earnings per share amounts are calculated by dividing net profit for the period attributable to ordinary equity shareholders by the weighted average number of ordinary shares outstanding during the period.

Diluted earnings per share takes into account the dilutive effect of potential ordinary shares.

The weighted average number of shares was:

	Six months ended 30 June 2012 (unaudited) '000	Six months ended 30 June 2011 (unaudited) '000	Year ended 31 December 2011 (audited) '000
Weighted average number of shares (including treasury shares) Treasury shares	137,287 (7,619)	137,287 (7,541)	137,287 (7,580)
Weighted average number of shares – basic Effect of dilutive potential ordinary shares – LTIP awards and options	129,668 1,139	129,746 589	129,707 1,011
Weighted average number of shares – diluted	130,807	130,335	130,718
	Six months ended 30 June 2012 (unaudited) £'000	Six months ended 30 June 2011 (unaudited) £'000	Year ended 31 December 2011 (audited) £'000
Profit/(loss) for the period – continuing operations Profit for the period – discontinued operations	2,942 54,972	(547) 4,348	8,084 7,399
	57,914	3,801	15,483
Basic earnings/(loss) per share From continuing operations From discontinued operations	2.27p 42.39p 44.66p	(0.42p) 3.35p 2.93p	6.23p 5.71p 11.94p
Diluted earnings/(loss) per share From continuing operations From discontinued operations	2.25p 42.03p 44.28p	(0.42p) 3.34p 2.92p	6.18p 5.66p 11.84p

## 9. Earnings per share continued

## Underlying earnings per share

Basic and diluted underlying earnings per share information is presented as an additional measure using the weighted average number of ordinary shares for both basic and diluted amounts as per the table above.

Underlying profit after taxation from continuing operations is derived as follows:

	Six months ended 30 June 2012 (unaudited) £'000	Six months ended 30 June 2011 (unaudited) £'000	Year ended 31 December 2011 (audited) £'000
Profit/(loss) before taxation from continuing operations Exceptional costs Amortisation of intangible assets Unwinding discount on provisions Amortisation of borrowing costs	3,483 420 5,197 145 340	(1,081) 603 5,737 244 992	1,309 830 10,565 492 3,148
Underlying profit before taxation from continuing operations Income tax (expense)/credit Add back: Adjustment due to tax rate change Add back: Exceptional prior year tax adjustments Add back: Tax effect on exceptional costs and amortisation of intangible assets	9,585 (541) (813) – (1,495)	6,495 534 (508) - (2,008)	16,344 6,775 (2,137) (4,970)
Underlying profit after taxation from continuing operations	6,736	4,513	11,727

Underlying profit after taxation from discontinued operations is derived as follows:

	Six months ended 30 June 2012 (unaudited) £'000	Six months ended 30 June 2011 (unaudited) £'000	Year ended 31 December 2011 (audited) £'000
Profit before taxation from discontinued operations Amortisation of intangible assets	55,228	5,933	10,108
	–	-	1
Underlying profit before taxation from discontinued operations Income tax expense	55,228	5,933	10,109
	(256)	(1,585)	(2,709)
Underlying profit after taxation from discontinued operations	54,972	4,348	7,400

# Notes to the condensed set of financial statements continued

## 9. Earnings per share continued

Underlying earnings per share is summarised as follows:

Underlying earnings per share is summarised as follows:			
	Six months	Six months	
	ended	ended	Year ended
	30 June	30 June	31 December
	2012	2011	2011
	(unaudited)	(unaudited)	(audited)
Basic earnings per share			
From continuing operations	5.19p	3.48p	9.04p
From discontinued operations	42.39p	3.35p	5.71p
Trom discontinued operations			
	47.58p	6.83p	14.75p
Diluted earnings per share			
From continuing operations	5.15p	3.46p	8.97p
From discontinued operations	42.03p	3.34p	5.66p
	47.18p	6.80p	14.63p
	<u> </u>		<u>'</u>
10. Dividends			
To. Dividends	Six months	Six months	
	ended	ended	Year ended
	30 June		31 December
	2012	2011	2011
	(unaudited)	(unaudited)	(audited)
	£'000	£'000	£'000
	1000	1000	1000
Amounts recognised as distributions to equity holders in the period:			
Final dividend for the year ended 31 December 2011 of 3.50p			
(2010: 2.00p) per share	4,535	2,596	2,596
Amounts not recognised in the financial statements:			
Proposed interim dividend of 1.00p per share	1,297	_	_

## 11. Goodwill

22,00001111	Note	£'000
Cost and net carrying value At 1 January 2011 Foreign exchange		223,531 (3,749)
At 30 June 2011 Acquisition of subsidiary (restated) Transfer of assets of disposal group classified as held for sale Exchange difference	13.1	219,782 2,069 (11,421) 3,436
At 31 December 2011 (restated) Acquisition of subsidiary Exchange difference	13.2	213,866 902 (2,412)
At 30 June 2012		212,356

## 12. Cash and cash equivalents

	Six months	Six months	
	ended	ended	Year ended
	30 June	30 June	31 December
	2012	2011	2011
	(unaudited)	(unaudited)	(audited)
	£'000	£'000	£'000
Cash at bank and in hand	35,222	26,644	25,822
Short-term deposits	33,164	16.369	14.945
Bank overdrafts	(19,876)	(17,711)	(16,381)
	48,510	25,302	24,386
Cash held in disposal group classified as held for sale	_	-	(3,960)
	48,510	25,302	20,426

# Notes to the condensed set of financial statements continued

## 13. Acquisitions of subsidiaries

## 13.1 Overland Products Company, Inc

On 20 December 2011, the Group acquired 100 per cent of the issued share capital of Overland Products Company, Inc. At 30 June 2012, the recognised amounts of identifiable assets and liabilities at acquisition were as follows:

	Provisional fair value to the Group 31 December 2011 £'000	Fair value adjustments £'000	Fair value to the Group 30 June 2012 £'000
Property, plant and equipment Intangible assets Inventories Trade and other receivables Trade and other payables Loan borrowings Deferred taxation	704 4,094 1,220 447 (443) (85) 1,954	427 - - - - (107)	704 4,521 1,220 447 (443) (85) 1,847
Total identifiable net assets	7,891	320	8,211
Goodwill arising on acquisition	2,389	(320)	2,069
Total consideration	10,280	-	10,280
Satisfied by:			£′000
Cash			10,280

## 13. Acquisitions of subsidiaries continued

## 13.2 Unique Balance International

On 24 April 2012, the Group acquired the net assets of Unique Balance International ("Unique"), located in Montreal, Canada.

The following table summarises the amounts of assets acquired and liabilities assumed, recognised at the acquisition date:

	Provisional fair value to the Group
	24 April 2012 £′000
Property, plant and equipment Intangible assets Inventories Trade and other receivables Trade and other payables Deferred taxation	395 518 283 88 (179) (124)
Total identifiable net assets	981
Goodwill arising on acquisition	902
Total consideration	1,883
Satisfied by:	£'000
Cash	1,883
Net cash flow arising on acquisition	
Cash consideration	1,883

Fair values remain provisional in relation to this acquisition and the Group will complete this review by 31 December 2012. Any adjustment to the carrying value is unlikely to be significant to the individual acquisition.

# Notes to the condensed set of financial statements continued

## 14. Adjustments to cash flows from operating activities

The following non-cash and financing adjustments have been made to profit before tax for the period to arrive at Operating Cash Flow:

	Note	Six months ended 30 June 2012 (unaudited) £'000	Six months ended 30 June 2011 (unaudited) £'000	Year ended 31 December 2011 (audited) £'000
Net finance costs Depreciation Amortisation Intangible and non-current assets written off Non-cash adjustments Share-based payments Profit on disposal of discontinued operations	8	2,718 2,598 5,197 – (2,547) 111 (54,215)	4,352 2,871 5,737 - 176 73	9,642 5,303 10,566 314 338 172
		(46,138)	13,209	26,335

## 15. Related party transactions

There are no material related party transactions requiring disclosure under International Accounting Standard 24 "Related Party Disclosures", other than compensation of key management personnel which will be disclosed in the Group's Annual Report for the year ending 31 December 2012.

## 16. Post-balance sheet events

#### Acquisition

On 2 August 2012, the Group completed the acquisition of Window Fabrication and Fixing Supplies Limited (Fab  $\theta$  Fix) for an enterprise valuation of approximately £14 million.

Fab  $\theta$  Fix, based in Coventry, is the leading supplier of "perfectly matching hardware" to the window and door market in the UK. Despite difficult market conditions, in recent years, Fab  $\theta$  Fix has grown market share and improved profitability. For the year ended 31 March 2012, Fab  $\theta$  Fix generated sales of £14.7 million.

The acquisition will provide the Group with an enhanced platform to accelerate growth across all of its hardware businesses.

## **Disposal**

Following a targeted sales process, the Group has completed the disposal of the business and assets of Composite Doors to Britdoors Limited for consideration of approximately £730,000. The Group has also agreed to supply component products, including Fab & Fix products, into Britdoors on commercial terms following the disposal.

In the year ended 31 December 2011, Composite Doors employed net assets of £1.3 million, generated revenues of £14.1 million and made an operating loss of £1.0 million.

The disposal is expected to lead to tangible asset write downs of approximately £3.0 million, incurred in the second half of 2012

## Statement of Directors' responsibilities

The Directors' confirm that these condensed consolidated interim financial statements have been prepared in accordance with the International Accounting Standard 34 "Interim Financial Reporting", as adopted by the European Union and that the interim management report includes a fair review of the information required by DTR 4.2.7 and DTR 4.2.8, namely:

- an indication of important events that have occurred during the first six months and their impact
  on the condensed consolidated financial statements, and a description of the principal risks and
  uncertainties for the remaining six months of the financial year; and
- material related party transactions in the first six months and any material changes in the related party transactions described in the last Annual Report.

By order of the Board

Louis Eperjesi Chief Executive Officer James Brotherton
Chief Financial Officer

4 September 2012

## Independent review report

## to Lupus Capital plc

#### Introduction

We have been engaged by the company to review the condensed consolidated financial statements in the half-yearly financial report for the six months ended 30 June 2012, which comprises the income statement, balance sheet, statement of changes in equity, cash flow statement and related notes. We have read the other information contained in the half-yearly financial report and considered whether it contains any apparent misstatements or material inconsistencies with the information in the condensed set of financial statements

## **Directors' responsibilities**

The half-yearly financial report is the responsibility of, and has been approved by, the directors. The directors are responsible for preparing the half-yearly financial report in accordance with the AIM Rules for Companies which require that the financial information must be presented and prepared in a form consistent with that which will be adopted in the company's annual financial statements.

As disclosed in note 2, the annual financial statements of the group are prepared in accordance with IFRSs as adopted by the European Union. The condensed set of financial statements included in this half-yearly financial report has been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting", as adopted by the European Union.

## **Our responsibility**

Our responsibility is to express to the company a conclusion on the condensed consolidated financial statements in the half-yearly financial report based on our review. This report, including the conclusion, has been prepared for and only for the company for the purpose of the AIM Rules for Companies and for no other purpose. We do not, in producing this report, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### **Scope of review**

We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Auditing Practices Board for use in the United Kingdom. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK and Ireland) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated financial statements in the half-yearly financial report for the six months ended 30 June 2012 is not prepared, in all material respects, in accordance with International Accounting Standard 34 as adopted by the European Union and the AIM Rules for Companies.

## **PricewaterhouseCoopers LLP**

**Chartered Accountants** 4 September 2012 London

## **Advisers**

## **Registered office**

65 Buckingham Gate London SW1E 6AS

#### Website

www.lupuscapital.co.uk

#### **Auditors**

**PricewaterhouseCoopers LLP** 

1 Embankment Place London WC2N 6RH

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## Nominated adviser and broker Canaccord Genuity Limited

88 Wood Street London EC1V 7QR

## **Definitions**

Where appropriate "Underlying" is defined as before amortisation of intangible assets, deferred tax on amortisation of intangible assets, exceptional items, unwinding of discount on provisions, amortisation of borrowing costs and the associated tax effect.

"Underlying Net Debt" is defined as interest bearing loans and borrowings, net of cash and cash equivalents, plus unamortised borrowing costs added back.

"Operating Cash Flow" is defined as Net cash inflow from operating activities before Income tax paid and after Payments to acquire property, plant and equipment.

"Operating Cash Conversion" is defined as Net cash inflow from operating activities before Income tax paid and after Payments to acquire property, plant and equipment divided by Underlying Operating Profit.

"Continuing Operations" is defined as the operations of the Lupus Capital Group excluding Gall Thomson Environmental Limited and its subsidiaries.

"Underlying Trading EPS" is defined as Underlying EPS before Peterlee property provision releases.

"Underlying Trading Profit" is defined as Underlying Operating Profit before Peterlee property provision releases.

"RMI" – Repair Maintenance and Improvement.

## Roundings

Percentages have been calculated using figures rounded to the nearest thousand extracted from the financial statements, which may lead to small differences in some figures and percentages quoted.

## Exchange rates

The following foreign exchange rates have been used in the financial statements:

Closing rates:	H1 2012	H1 2011	FY 2011
US Dollars	1.5616	1.6018	1.5453
Euros	1.2417	1.1131	1.1933
Average water.			
Average rates:			
US Dollars	1.5768	1.6162	1.6040
Euros	1.2152	1.1525	1 1523

## **LUPUS CAPITAL**

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